



8. Outline Your Concerns

- Identify 2 or 3 key talking points with supporting statements.
 - Keep arguments clear, concise, and focused due to limited time.
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Executing the Meeting

- Introduce yourself and others attending.
- Clearly state why you requested the meeting and what you want the legislator to do.
- Keep your pitch brief and simple; restate the meeting purpose and key concerns with documentation.
- Thank your legislator for their time and explain how the legislation impacts you personally.

Additional Tips:

- Be punctual; know where the meeting is and arrive early.
- Be patient and flexible if the legislator is late or the meeting is interrupted. Continue with staff if needed.
- Keep your pitch focused on the legislator's constituency interests and clearly state the action you want.
- Ask questions and be ready to answer theirs.

Leave Your Contact Info

- Provide your names, mailing and email addresses, and phone numbers to allow follow-up.

Follow-Up

- Send a thank-you letter summarizing the meeting points and any commitments made.
 - Include any additional requested information.
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This guide was brought to you by the Florida Cannabis Action Network (FLCAN). For more, visit www.FLCAN.org or www.FLDecides.org.